1. Percent of **Base Bid for this project** will be subcontracted to Targeted Businesses.

   - 13% and above = **30 Points**
   - 12% = 25 Points
   - 11% = 20 Points
   - 10% = 15 Points
   - 9% = 10 Points
   - 8% = 9 Points
   - 7% = 8 Points
   - 6% = 7 Points

2. Percent of Respondent’s **permanent workforce** who are minorities, women or disabled persons.

   - 7% and above = **5 Points**
   - 5% = 4 Points
   - 3% = 3 Points
   - 2% = 2 Points
   - 1% = 1 Point

3. Percent of Respondent’s **workforce for this project** will be minorities.

   - 32% and above = **15 Points**
   - 26% = 13 Points
   - 21% = 11 Points
   - 17% = 9 Points
   - 13% = 7 Points
   - 9% = 6 Points

4. Percent of Respondent’s **workforce for this project** will be women.

   - 6% and above = **10 Points**
   - 4% = 4 Points
   - 3% = 3 Points
   - 2% = 2 Points
   - 1% = 1 Point

5. Respondent included a copy of their Equal Employment Opportunity Plan or Affirmative Action Certificate with bid documents; **OR**, Respondent has less than 40 full time employees and included a letter confirming total number of employees for the past two calendar years.

   - Yes __________ 5 Points __________
   - No __________ 0 Points __________

6. Respondent has adequately described on Document 658-A efforts to support programs for protected classes as defined by the University’s Targeted Business Program and in accordance with Minnesota Statute Section 469.202. **Note: Union Participation is not an acceptable response to this question.**

   - Yes 5 Points __________
   - No 0 Points __________

Revised: 3/15/2013
7. Respondent has adequately described efforts to include apprentices or interns from community training programs or, University Construction Management students on this project.  
**Note: Union Participation is not an acceptable response to this question.**

<table>
<thead>
<tr>
<th>Yes</th>
<th>5 Points</th>
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<tbody>
<tr>
<td>No</td>
<td>0 Points</td>
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**MAXIMUM POINTS AVAILABLE** 75

1. For Projects exceeding $1,000,000; A General Contractor having **55** or more points will successfully pass this process and demonstrate its commitment to the University’s policies and procedures for Targeted Business inclusion.

2. For Projects under $1,000,000; A General Contractor having **45** or more points will successfully pass this process and demonstrate its commitment to the University’s policies and procedures for Targeted Business inclusion.

3. A Specialty Contractor (i.e., roofing, HVAC, Elevator, etc.) having **35** or more points will successfully pass this process and demonstrate its commitment to the University’s Targeted Business Program.

4. A General Contractor proposing on projects outside of the 7 county metro area having **25** or more points will successfully demonstrate its commitment to the University’s policies. If the value of a project outside of the 7 county metro area is $5 million or more, Respondent must have a score of 30 or more points to successfully demonstrate its commitment to the University’s Targeted Business Program.

5. If a potential awarded Respondent has not met the minimum requirements in the immediately preceding paragraphs 1-4 above, the University may, but is not obligated to, either i) work with Respondent to help Respondent achieve the minimum requirements, or ii) based upon a review of the facts and circumstances, including without limitation the nature of the work, the extent to which Respondent typically self-performs, and Respondent’s efforts to achieve the goals, make a determination that Respondent made a good faith effort to achieve the goals and, based upon that determination, waive the minimum scoring requirements. Respondent will not be allowed to change their cost or schedule during this process.

END OF DOCUMENT