UNIVERSITY OF MINNESOTA

TARGETED BUSINESS & URBAN COMMUNITY DEVELOPMENT QUESTIONNAIRE

Respondent’s Name: ____________________________________________________________
Mailing Address: ____________________________________________________________________________
Contact Name: ________________________________________________________________
Phone Number: ____________________________________________________________________________
E-Mail ________________________________________________________________________________

Project Name: ____________________________________________________________________________
Project Number: _______________________________________________________________________

Each Respondent shall include this document with Proposal. Responses to the following questions will be scored in accordance with the Targeted Business and Urban Community Development Scoring Guidelines Document 0658-B. Respondents who fail to include Document 0658-A with Proposal will be deemed non-responsive and its Proposal will be rejected.

1. What percent of the Base Bid for this Project will be provided by a Targeted Business as a prime contractor, subcontractor and/or supplier? _______%

<table>
<thead>
<tr>
<th>Name of Targeted Business Enterprises</th>
<th>Type of Work or Supplies</th>
<th>Dollar Amount</th>
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Proposed Targeted Business Names may be provided after award is made, % is required at time of bid.

2. Percent of Respondent’s permanent workforce who are minorities, women or disabled persons. _____%

3. Percent of Respondent’s workforce for this Project will be minorities. __________%

4. Percent of the Respondent’s workforce for this Project will be women. __________%

5. Respondent has more than 40 full time employees and included a copy of their Equal Employment Opportunity Plan or Affirmative Action Certificate with bid documents. OR, Respondent has less than 40 full time employees and included a letter confirming total number of employees for the past two calendar years. Documents are attached / YES _______ NO ________

6. Describe your efforts to support programs for protected classes as defined by the University’s Targeted Business Program and in accordance with Minnesota Statute Section 469.202, complete the following:

<table>
<thead>
<tr>
<th>Program Name</th>
<th>Location / Neighborhood</th>
<th>Amount of Funds Provided (last 12 months)</th>
<th>Amount of Time (hours) Provided (last 12 months)</th>
<th>Number of Persons Hired</th>
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NOTE: UNION PARTICIPATION IS NOT AN ACCEPTABLE RESPONSE TO QUESTION #6.
TARGETED BUSINESS & URBAN COMMUNITY DEVELOPMENT QUESTIONNAIRE

7. Do you anticipate utilizing apprentices or interns from community training programs on this Project?  
Yes __________  No __________  if so, provide details:

<table>
<thead>
<tr>
<th>Program Name</th>
<th>Discipline</th>
<th>Number of Apprentices</th>
<th>Number of Interns</th>
<th>Projected Hours/Month</th>
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NOTE: UNION PARTICIPATION IS NOT AN ACCEPTABLE RESPONSE TO QUESTION #7.

MAXIMUM POINTS AVAILABLE: 75

1. For Projects exceeding $1,000,000; A General Contractor having **55** or more points will successfully pass this process and demonstrate its commitment to the University’s policies and procedures for Targeted Business inclusion.

2. For Projects under $1,000,000; A General Contractor having **45** or more points will successfully pass this process and demonstrate its commitment to the University’s policies and procedures for Targeted Business inclusion.

3. A Specialty Contractor (i.e., roofing, HVAC, Elevator, etc.) having **35** or more points will successfully pass this process and demonstrate its commitment to the University’s Targeted Business Program.

4. A General Contractor proposing on projects outside of the 7 county metro area having **25** or more points will successfully demonstrate its commitment to the University’s policies. If the value of a project outside of the 7 county metro area is $5 million or more, Respondent must have a score of 30 or more points to successfully demonstrate its commitment to the University’s Targeted Business Program.

5. If a potential awarded Respondent has not met the minimum requirements in the immediately preceding paragraphs 1-4 above, the University may, but is not obligated to, either i) work with Respondent to help Respondent achieve the minimum requirements, or ii) based upon a review of the facts and circumstances, including without limitation the nature of the work, the extent to which Respondent typically self-performs, and Respondent’s efforts to achieve the goals, make a determination that Respondent made a good faith effort to achieve the goals and, based upon that determination, waive the minimum scoring requirements. Respondent will not be allowed to change their cost or schedule during this process.

END OF DOCUMENT